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Construction Management Firms Procon Consulting and Brown Construction Services Announce Mentor-Protégé Joint Venture through the Small Business Administration

McLean, VA, September 10, 2025 – Procon Consulting, LLC (Procon) and Brown Construction Services, Inc. (BCS) have officially entered into a Mentor-Protégé Agreement (MPA) under the U.S. Small Business Administration (SBA).

Through this partnership, Procon—a nation-wide CM firm known for innovative, technology-driven solutions—will provide mentorship to BCS—a Woman-Owned Small Business (WOSB) recognized for cost-effective construction and facilities management services in the National Capital Region. This collaboration pairs Procon's large-scale program management experience and advanced technology services with BCS's agility and proven track record of supporting federal clients.

Procon and BCS share an overlapping client base and a commitment to delivering excellence, and have already demonstrated success working together on projects for the Architect of the Capitol (AOC), General Services Administration (GSA), the Canaveral Port Authority (CPA), and the Department of Homeland Security (DHS). The BCS-Procon JV builds on that foundation, enabling the firms to scale innovation, broaden their federal footprint, and enhance delivery of critical U.S. infrastructure.

"Procon, like BCS, began as a small business. Over the years, we've grown into a national leader in construction management and digital intelligence. This partnership is about more than just mentorship — it's about sharing knowledge, resources, and lessons learned to help chart a successful roadmap for growing an unrestricted federal construction practice. Together, we can strengthen capabilities and create new opportunities for impact," says Procon's Senior VP of Growth and Strategy, Jason Lopez.

"With shared values and a history of successful collaboration, this joint venture is a natural evolution of our partnership. Procon's scale and technology expertise, paired with BCS's client-driven approach and facility management capabilities, positions us to expand our presence in the federal market while continuing to deliver high-quality, cost-effective solutions," said Ed Newman, Chief Growth Officer at Brown Construction Services.

Procon Consulting

Procon is a top-ranked construction management and technology consulting firm headquartered in the Washington D.C. area. For 25 years, Procon has led high-impact projects across 46 states and around the globe for government and commercial clients. Our expertise spans program management, project controls, commissioning, BIM, and 3D digital twins. We combine cutting-edge technology with a commitment to helping clients build smarter, operate more efficiently, and plan for a resilient future. Driven by our core values—service, excellence, integrity, and teamwork—Procon is shaping the future of the built environment.

Brown Construction Services

BCS is a Woman-Owned Small Business (WOSB) providing construction management and facilities management services to federal agency clients since 1997. Headquartered in the National Capital Region, BCS supports federal agencies nationwide with a flexible, scalable, and client-centered approach. Its technical expertise and responsiveness have enabled clients to consistently achieve their scope, schedule, cost, and quality goals on complex design and construction programs.

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